## MoveContent + SEO Case Study & White Paper Samples [short list]

Link Client

Behind the Scenes Finance Case Study	RICOH Fortune 100
	Researched and wrote financial services vertical case study.
	Crafted headlines and formatted for on and off-page SEO optimization for better search results
Buying Contract Management Software [ Comprehensive Guide]	Concord Contract Management Software Top 5 Contract Management Software
	Pitched and researched a comprehensive white paper for multiple purposes: sales enablement; SEO; Consideration stage segmentation for authority building